

# ARROWHEAD VISTAS CENTERShopping Center For SaleNNEc 51st Avenue & Bell (17155 N.), Glendale, AZ\$2,551,000

ANIMAL HOSPITAL

8767 E. Via de Ventura Suite 290 Scottsdale, AZ 85258

RGcre.com

#### MARK REIN 480-214-9414 Mark@RGcre.com

.....

7年

RG

### JIM EDWARDS

480-214-9423 Jim@RGcre.com

## ARROWHEAD VISTAS CENTER













Financial Overview			
Price:	\$2,551,000		
Price Per Foot:	\$154.84		
Cap Rate- Actual:	6.46 (based on 86% occ.)		
Cap Rate- Proforma:	7.43 (at 95% occupancy)		
Occupancy:	86%		

#### **Property Overview**

Building Area:	16,475 sq. ft.
Parcel #:	207-24-592B
Zoning:	PSC, City of Glendale
Land Area:	119,940 sq. ft. (2.753 acres)
Owned Parking:	130 spaces (7.89 per 1,000)
Year Built:	2007 (per CoStar)

Demographics (2019)			
	1-mile	3-miles	<u>5-miles</u>
Population:	11,388	117,823	354,311
Avg. Household Inc.:	\$90,256	\$81,990	\$77,249
Total Households:	3,995	44,304	134,240
Complete demographics are available upon request.			

Traffic Counts	5
North on 51 <sup>st</sup> Avenue:	Not Avail
South on 51 <sup>st</sup> Avenue :	Not Avail
East on Bell (2016):	36,825 VPD
West on Bell (2018):	37,900 VPD

This information contained herein has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify this information and bear all risk for inaccuracies.

### **ARROWHEAD VISTAS CENTER**

NNEc 51<sup>st</sup> Avenue & Bell, Glendale, AZ

The subject property is an attractive, high quality construction center that was built in 2007. The buildings are configured in a soft "L" shape that face toward the very busy intersection of 51st Avenue & Bell Roads. There is an adjacent Bruster's Ice Cream pad just south of the center that is not included in this sale. There is also shared driveway access with the Cobblestone Auto Spa on the southeast corner of the property. A Chevron gas station is on the hard corner.

Bell Road is a very busy road that is one of the few streets in Metro Phoenix that go all the way from Sun City in the West Valley to Scottsdale in the east. The Loop 101 Freeway is two miles to the north and the I-17 Freeway is three miles to the east. Arrowhead Mall is three miles to the west and is one of the most dynamic retail trade areas in west Phoenix.

The center has a large amount of parking that creates flexibility to lease to restaurants and other parking intensive uses. There are 130 owned parking spaces that result in a parking ratio of 7.89 spaces per 1,000 sq. ft. Another advantage is a low-density site with only 13.7% site coverage.

The center is priced well below replacement cost and the rents are low for the area, averaging only \$12.90/sq. ft. These two factors reduce risk and increase upside opportunity.



### **REIN & GROSSOEHME**

### SUMMARY & PROFORMA

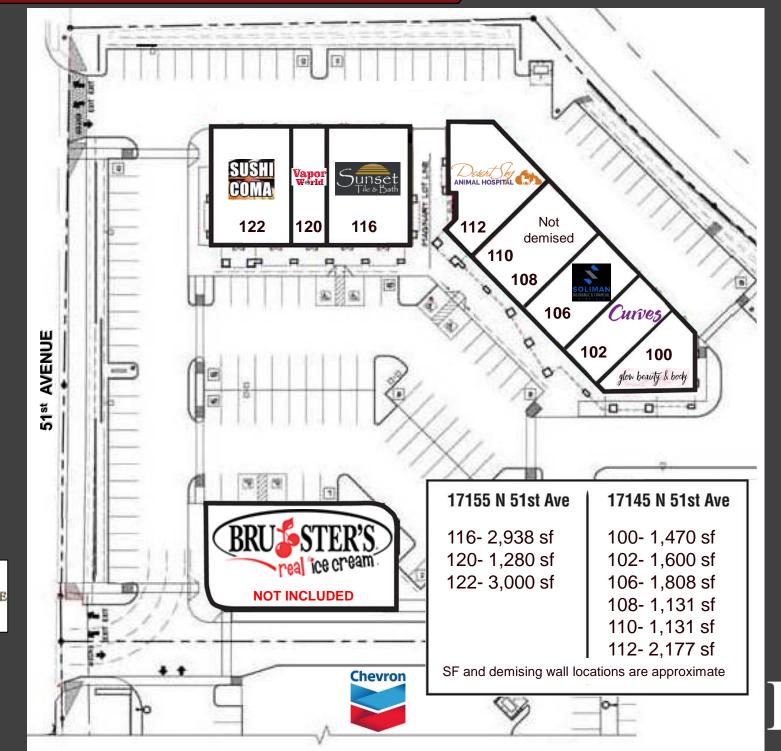
#### **ARROWHEAD VISTAS**

NNEC 51st Avenue & Bell (17155 N.), Glendale, AZ

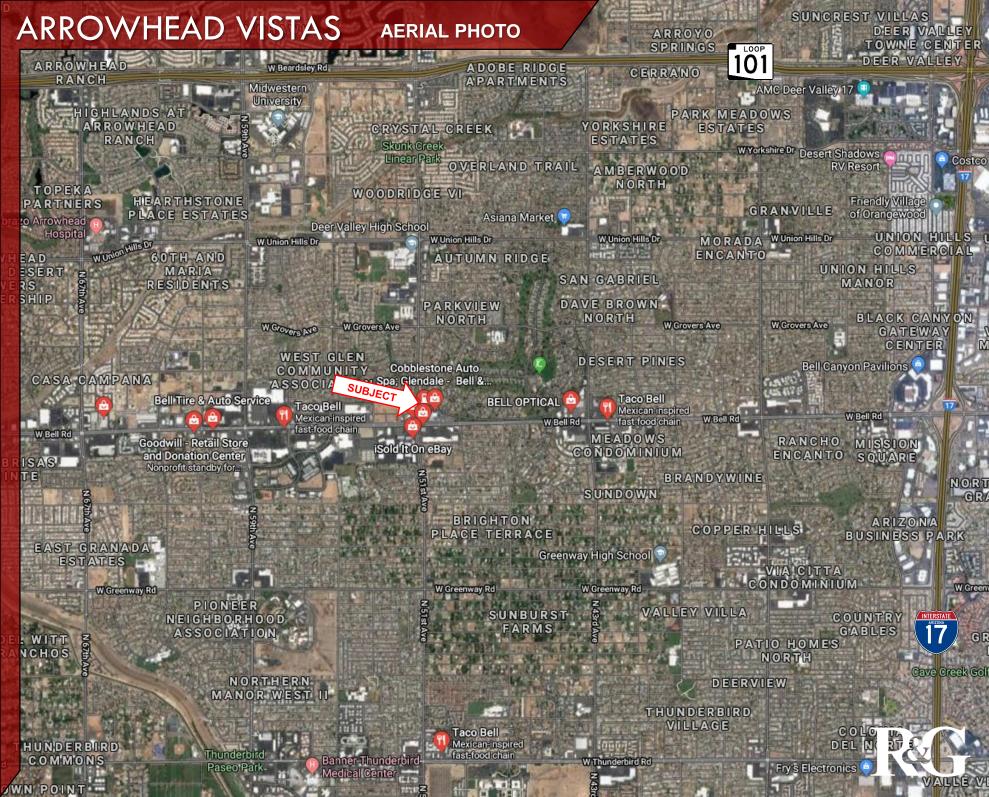
Γ	PRICE:	\$2,551,000		
	DOWN PAYMENT:	\$2,551,000	100.0%	
	FINANCING:	All cash or buy	er to obtain new financing	
	SQUARE FEET:	16,475	PRICE PER SQ. FT.:	\$154.84
	CAP RATE:	6.46	(Based on actual current incom	ie)
	ACRES:	2.753		
	ZONING:	PSC	# OF PARKING SPACES:	130
	YEAR BUILT:	2007	(1 per 127 sq.ft./ 7.9	per 1000)
	PARCEL #:	207-24-592B		

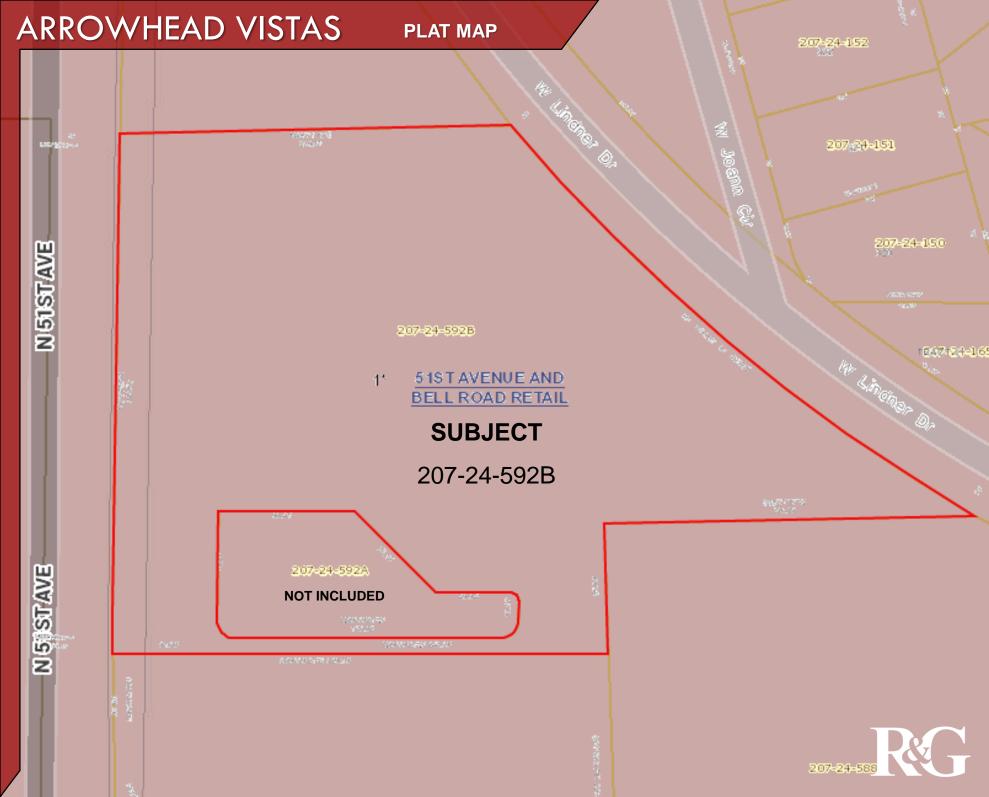
ANNUALIZED INCOM	E		ANNUALIZED EX	PENSES	\$/ sq.ft.
BASE RENT:	\$183,378		TAXES: ( 2019 )	\$45,683	\$2.77
plus PERCENTAGE RENT INCOME:	\$0	0.0 %	INSURANCE:	\$7,811	\$0.47
plus REIMBURSED EXPENSES:	\$90,267		CAM:	\$30,155	\$1.83
TOTAL POTENTIAL INCOME:	\$273,645		UTILITIES:	\$12,482	\$0.76
less VACANCY ("\$0" means "actual"):	\$0		MANAGEMENT:	\$10,946	4.0 <b>%</b>
GROSS OPERATING INCOME:	\$273,645		RESERVE:	\$1,648	
less EXPENSES:	\$108,725		-	\$0	
NET OPERATING INCOME:	\$164,920		-	\$0	
less LOAN PAYMENTS:	\$0		TOTAL EXPENSES:	\$108,725	
CASH FLOW:	\$164,920	6.5%	Expenses Per Sq. Ft.:	\$6.60	
plus PRINCIPAL REDUCTION:	\$0				
TOTAL RETURN:	\$164,920	6.5%			

SITE PLAN









## RG

Lindsay Grove Marketplace- 2723 E. McKellips, Mesa, AZ

SALES

**COMPARABLES** 



Price: \$3,100,000 \$/SF: \$190.77 Cap Rate: 6.94% 16,250 SF 84.9% leased Built in 2007 COE: 12/2019

Skyway Commons- 12100 N. Dysart, Surprise, AZ



Price: \$2,600,000 \$/SF: \$154.44 Cap Rate: 5.87% 16,835 SF 58.4% leased Built in 2014 COE: 7/2019



Price: \$2,700,000 \$/SF: \$239.85 Cap Rate: 6.98% 11,257 SF 100% leased Built in 2005 COE: 8/2019

Cooper Square- 709 W. Ray, Gilbert, AZ



Price: \$2,827,500 \$/SF: \$182.87 Cap Rate: 7.67% 15,642 SF 90% leased Built in 2000 COE: 6/2019





SALES

**COMPARABLES** 

Price: \$3,500,000 \$/SF: \$160.83 Cap Rate: Not avail. 21,762 SF 100% leased Built in 1999 COE: 6/2019

Monterey Vista Village- 900 E. Pecos, Chandler, AZ



Price: \$3,215,000 \$/SF: \$243.36 Cap Rate: 7.4% 13,211 SF 100% leased Built in 2006 COE: 4/2019



Price: \$2,862,655 \$/SF: \$212.02 Cap Rate: 7.4% 13,502 SF 100% leased Built in 2006 COE: 5/2019



Price: \$3,070,000 \$/SF: \$248.80 Cap Rate: 7.25% 12,290 SF 78% leased Built in 1997 COE: 4/2019

#### **DISCLAIMER:**

This information package has been prepared to provide summary information to prospective purchasers and to establish a preliminary level of interest in the property described herein. It does not, however, purport to present all material information regarding the subject property, and it is not a substitute for a thorough due diligence investigation. In particular, Rein & Grossoehme and its agents have not made any investigation of the actual property, the tenants, the operating history, financial reports, leases, square footage, age, the presence or absence of contaminating substances, mold, pcb's or asbestos, the compliance with city, state and federal regulations or any other aspect of the property and make no warranty or representation with respect to the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue or renew its occupancy of the subject property. The information contained in this information package has been obtained from sources we believe to be reliable, however, Rein & Grossoehme and its agents have not conducted any investigation regarding these matters and make no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Any proformas, projections, opinions, assumptions or estimates used are for example only and do not necessarily represent the current or future performance of the property.

Rein & Grossoehme Commercial Real Estate L.L.C. and its agents strongly recommend that any prospective purchaser conducts an in depth investigation of every physical and financial aspect of the property to determine if the property meets their needs and expectations. We also recommend that you consult with your tax, financial and legal advisors on any matter that may affect your decision to purchase the property and the subsequent consequences of ownership.

#### **CONFIDENTIALITY:**

The information provided herein and/or any other information subsequently provided by Rein & Grossoehme shall be used solely for the purpose of evaluating the possible acquisition of this property by prospective purchasers and shall not be used or duplicated for any other purpose. Prospective purchasers and/or their agents shall keep all information herein strictly confidential; provided, however, that such information may be given to third parties only for the purpose of giving advice with respect to the possible purchase of this property; provided, however, that any such third parties shall be informed of the confidential nature of this information and shall be directed to keep all information confidential and to use this information only in connection with the analysis of this property for possible purchase. Prospective purchasers shall not communicate with tenants of the property without the prior consent of the property owner or owner's agent.



#### **NON-CIRCUMVENTION:**

This information is being made available to prospective purchasers and their agents on the assumption that all discussions and negotiations pertaining to the sale and purchase of this property shall be handled through Rein & Grossoehme Commercial Real Estate. Prospective purchasers and/or their brokers shall not to have any direct dealings with the seller of this property relating to the potential purchase of this property and all negotiations or questions pertaining to the property shall be handled through Rein & Grossoehme, as the seller's intermediary. Broker's that fail to abide by this stipulation shall be deemed to have waived their right to share any commissions with Rein & Grossoehme.